



JAI HIND COLLEGE

Basantsing Institute of Science & J. T. Lalvani College of Commerce.

And Sheila Gopal Raheja College of Management

Affiliated to University of Mumbai

Autonomous

Bachelor of Commerce (B.Com in Financial Markets)

Semester I

Course Code: CBFM101	Course Title: Effective Communication-I
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Learning Objectives:

1. Get exposure to business writing.
2. Make them prepare of reports
3. Train them to present formal presentation

Learning Outcomes:

1. Practice business writing.
2. prepare formal reports
3. present formal presentation

Semester I

Course Code: CBFM102	Course Title: Foundation Course - I
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Learning Objectives:

1. To sensitize the students regarding numerous social issues
2. To make them aware about sensitive social issues
3. To help them understand types of social issues

Learning Outcomes:

1. Analyze numerous social issues
2. Address sensitive social issues
3. Differentiate types of social issues

Semester I

Course Code: CBFM103	Course Title: Economics - I
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Learning Objectives:

- 1) To have a grasp over the General Principles of Economics
- 2) To make them aware about current economics
- 3) to help them understand about general economics

Learning Outcomes:

- 1) Summarize General Principles of Economics
- 2) define current economics
- 3) analyse general economics

Semester I

Course Code: CBFM104	Course Title: Quantitative Methods-I
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Learning Objectives:

This course prepares students to learn to apply commonly used mathematical concepts .
Train them with statistical methods in business contexts
Help them to understand how to interpret analyses performed by others

Learning Outcomes:

1. apply commonly used mathematical concepts .
2. Evaluate statistical methods in business contexts
3. interpret analyses performed by others

Semester I

Course Code: CBFM105	Course Title: Primary Markets
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Learning Objectives:

- 1.Familiarization with regards to structure, organization and working of primary markets in India
2. Make them aware of the primary markets
- 3.Help them to understand and analyze primary markets.

Learning Outcomes:

- 1.analyse structure, organization and working of primary markets in India
2. Summerize the primary markets
3. analyze primary markets.

Semester I

Course Code: CBFM106	Course Title: Business Ethics & Entrepreneurship
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Learning Objectives:

1. To make students aware about entrepreneurship and startups
- 2.To make students understand the importance of factors influencing a business
3. To make students understand the business ethics and Entrepreneurship

Learning Outcomes:

1. Plan entrepreneurship and startups
- 2.analyse factors influencing a business
3. summerize business ethics and Entrepreneurship

Semester I

Course Code: CBFM107	Course Title: Financial Accounting-I
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Learning Objectives:

To familiarize the students with the basic accounting principles and techniques of preparing and presenting the accounts

To make them aware about financial accounting

To help them be aware about financial accounting and rules on financial accounting.

Learning Outcomes:

Analyse basic accounting principles and techniques of preparing and presenting the accounts

Prepare financial accounting

Summarize financial accounting and rules on financial accounting.

Semester II

Course Code: CBFM201	Course Title: Effective Communications- II
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Learning Objectives:

- Ø Get exposure to business writing, preparation of reports and presentations.
- Ø Get hands on experience of group discussions , personal interview
- Ø train them with Basic knowledge of Verbal ability skills to help with competitive exams

Learning Outcomes:

develop advanced communication skills in the students.

communicate appropriately in the corporate and social world

Practice Verbal ability skills to help with competitive exams

Semester II

Course Code: CBFM202	Course Title: Foundation Course –II (Organisational Behaviour)
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Learning Objectives:

- Ø to make them Understand various concepts and theories of organizational behavior.
- To make them apply in predicting and influencing individuals.
- To train them with group behavior in organizations.

Learning Outcomes

1. **Analyze** Organizational behavior which provides the knowledge base for understanding behavior within organizations.
2. Use broad areas in OB theory, concepts, and research through this course.
3. Frame rules for organizational behavior.

Semester II

Course Code: CBFM203	Course Title: Environmental Science
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Learning Objectives

Ø The key issues covered in this course are life supporting resources and role of biodiversity, urbanization and associated problems, sustainable energy resources.

To train them with environmental protection in Indian legal system, tools for pollution control and striving for a better environment and e-waste and its management.

Ø To make them study and practice these in their daily life to make our planet to continue as a safe and healthy place to live in.

Learning Outcomes:

Ø practice environmental awareness and tackle various current issues such as climate change.

practice e waste in their daily life to make our planet to continue as a safe and healthy place to live in.

Analyze life supporting resources and role of biodiversity, urbanization and associated problems, sustainable energy resources.

Semester II

Course Code: CBFM204	Course Title: Business Maths –II
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Learning Objectives:

- Ø This course prepares students to learn to apply commonly used mathematical concepts.
- 2. To train them with statistical methods in business contexts and how to interpret analyses performed by others
- 3. To help them to evaluate business math -II

Learning Outcomes:

1. Apply knowledge of mathematics with emphasis on business application
2. Summarize business contexts and how to interpret analyses performed by others
3. Practice business math -II

Semester II

Course Code: CBFM205	Course Title: Secondary Markets
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Learning Objectives

- Ø Make students well aware of secondary markets
- Ø Give a basic understanding about secondary market instruments
- Ø Provide and overall idea about dealing in secondary markets

Learning Outcomes:

Analyse secondary markets in India, its participant and its instruments.

Implement various regulations in secondary market

Deal problems in secondary markets.

Semester II

Course Code: CBFM206	Course Title: Business Organisation and Management
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Learning Objectives

- Ø To introduce the theory and practice of management and its development phases till date.

- Ø To enable students to learn about business management and its development

- Ø Inculcating basic management principles and application

Learning Outcomes:

design to introduce the theory and practice of management& business organization.

Practice theory and practice of management and its development phases till date.

Summerize basic management principles and application

Semester II

Course Code: CBFM207	Course Title: Corporate Accounting I
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Learning Objectives

Ø To provide comprehensive understanding of all aspects relating to the presentation of financial statements of companies.

To help them analyse corporate accounting I

TO make them aware about rules and regulations in corporate accounting-I

Learning Outcomes:

Practice corporate accounting .

Make presentation of financial statements as per legal requirements in the organizations

Analyse rules and regulations in corporate accounting-I

Semester III

Course Code: CBFM301	Course Title: Business Law
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Learning Objectives:

This course intends to make the students familiar with the essential laws governing various sectors of our economy.

To train them with business laws

To help them analyze regulations in business

Learning Outcomes:

Get exposure to Business Law

Define fundamental knowledge of the use of Law

Analyse concepts & Acts governing the Indian Judiciary System

Semester III

Semester III

Course Code: CBFM302	Course Title: Information Technology in Financial Markets
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Learning Objectives:

1. This course intends to make the students familiar with the essential contrivances for steering business transactions through the various resources of information technology.

2. As a prerequisite, the students get have a basic knowledge about computers, networks and information technology.

3. To make them understand the methodology for online business dealing, using e-commerce.

Learning Outcomes:

- get exposure to the students about information technology, networks and MS Office.
- analyse fundamental knowledge of the use of computers in business.
- practice various concepts of information technology.

Semester III

Course Code: CBFM303	Course Title: E-commerce
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Learning Objectives:

1. To provide exposure to the students about information technology, networks and internet
2. To provide them with the fundamental knowledge of the use of computers in business.
3. To make them understand the various concepts of e-commerce.

Learning Outcomes:

1. Implement information technology, networks and internet
2. Use knowledge of the use of computers in business.
3. practice various concepts of e-commerce.

Semester III

Course Code: CBFM304	Course Title: Personal Financial Planning
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Learning Objectives:

- To help them Apply the financial planning process in the practice of financial planning
- To make them Demonstrate ethical appreciation in dealings and relationships with clients and third parties
- To train them with regulatory, economic and political environments

Learning Outcomes:

- Discuss, explain and apply ethical principles, standards of practice and rules of conduct for the practice of financial planning, relevant to the jurisdiction Able to discuss the impact of compliance issues on the practice of financial planning
- Demonstrate knowledge of regulatory, economic and political environments
- Demonstrate knowledge of practice management and other business aspects of financial planning

Semester III

Course Code: CBFM305	Course Title: Money Markets
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Learning Objectives:

To gain knowledge about Money Markets its instruments and its working
To make them aware about basic principles of Money Market
To help them understand regulatory issues in money market

Learning Outcomes:

- summarize the basic principles of Money Market
 - Identify various money market instruments
3. Use Knowledge about regulatory issues in money market

Semester III

Course Code: CBFM306	Course Title: Financial Management
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Learning Objectives:

This course is intended for students to increase their familiarity with the practical applications of financial management.

To provide students with an opportunity to acquire a high level of expertise in central areas of financial management of firms, covering topics such as firm valuation.

To train them with financing, investments, as well as risk management.

Learning Outcomes:

- 1.summerize complete knowledge and overview of financial management related principles.
2. Use skill and knowledge into practicality.
3. Analyse complete overview of all the aspects related to the subject.

Semester III

Course Code: CBFM307	Course Title: Corporate Accounting II
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Learning Objectives

To provide comprehensive understanding of all aspects relating to the presentation of financial statements of companies.

To make them aware about corporate accounting II

To help them to frame rules and regulations in corporate accounting.

Learning Outcomes:

- 1.practice corporate accounting
2. present financial statements as per legal requirements in the organizations
3. Summerize rules of corporate accounting.

Semester IV

Course Code: CBFM401	Course Title: Business Research Methods - I
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Learning Objectives:

1. Business Research Methods introduces students to the nature, scope, and significance of research and research methodologies.
2. the course help to studies primary and secondary research methods with applications to specific problems.
3. To help them with qualitative and quantitative designs for individual investigation on current problems within a student's area of interest

Learning Outcomes:

- use basic understanding of the research methodology in changing business scenarios.

apply dynamic analytical techniques to face the stormy challenges.

Demonstrate objective of business through decision making

Semester IV

Course Code: CBFM402	Course Title: Information Technology in Financial Markets -II
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Learning Objectives:

1. This course intends to make the students familiar with the essential contrivances for steering business transactions through the various resources of information technology.
2. As a prerequisite, the students should have a basic knowledge about computers.
3. Make them aware about networks and information technology.

Learning Outcomes:

- perform information technology, networks and MS Office.
2. Use various concepts of information technology
 3. Define networking and MS Office

Semester IV

Course Code: CBFM403	Course Title: Foundation Course IV-Auditing & Ethics in Financial Markets
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Learning Objectives:

To nurture Auditing and taxation Professionals who will become torch bearers of honesty and integrity .to train them to support business world to ensure sustainable socio economic growth of the country
To help them to understand about auditing and ethical issues.

Learning Outcomes:

- Discuss the concepts of Auditing and taxation and the other areas of Commerce
 - Apply critical thinking skills by identifying and analyzing accounting issues using the relevant accounting framework.
3. Analyze and evaluate ethical problems that occur at all levels of business decision making

Semester IV

Course Code: CBFM404	Course Title: Management Accounting
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Learning Objectives:

This course provides the coverage of Cost determination.
To make them aware about Profit Planning
To train them with Decision Making, Variance analysis.

Learning Outcomes:

- define the elements of Costs;
- prepare cost sheet and process account;
- Impart knowledge of profit planning and decision making; and

Semester IV

Course Code: CBFM405	Course Title: Commodity Markets
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Learning Objectives:

1. The course is designed to provide the necessary inputs required to make the participants well acquainted with the modalities of the commodity derivatives market in India.
2. To train them gamut of commodity markets, thereby providing enough domain knowledge and professional expertise.
To help them understand about commodity market.

Learning Outcomes:

- analyse intricacies of operating in commodity derivatives markets.
- 2.Manage risk through hedging strategies.
3. Solve problems related to commodity market

Semester IV

Course Code: CBFM406	Course Title: Debt & Bond Market
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Learning Objectives:

- 1.This course helps to develop the relevant knowledge and understanding of fixed income instruments and interest rate models for students aiming for a career in the fixed income field.
- 2.The course will provide an overview of the major institutions, organisations and investors, and the recent developments in fixed income.
3. Course will help covering both theoretical background and practical implementation of bond markets

Learning Outcomes:

- summarize the roles of the different players in the debt markets.
 - examine the role of and the instruments available to the central bank in setting interest rates.
- 3.develop economic intuition and on understanding the products and interrelationships in the fixed income markets

Semester IV

Course Code: CBFM407	Course Title: Mutual Fund Management
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Learning Objectives:

1. To make the students understand the basic concepts of mutual funds, the types and working of the mutual funds industry.
- To make the students aware of the pricing, selling and investment management techniques.
To sensitize them with business ethics in mutual funds.

Learning Outcomes:

- analyse the state of the mutual fund industry in India and abroad.
- Identify and describe the terms and concepts associated with mutual funds investment.
- Explain the set of regulatory and ethical business practices applied to the Indian mutual fund industry.

Semester V

Course Code: CBFM501	Course Title: Financial Derivaties
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Learning Objectives:

- To train them with financial derivatives
- To help them analyse types of financial derivatives
- To train them with types of derivatives.

Learning Outcomes:

- Summerize financial derivatives
- analyse types of financial derivatives
- Solve problems with types of derivatives.

Semester V

Course Code: CBFM502	Course Title: Business Ethics and Corporate Governance
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Learning Objectives:

- To train them with Business Ethics
- To make them aware about Corporate Governance
- To inculcate knowledge about ethics and corporate governance

Learning Outcomes:

- Solve problems with Business Ethics
- Train employer about Corporate Governance
- analyse ethics and corporate governance

Semester V

Course Code: CBFM503	Course Title: Equity Research
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Learning Objectives:

To make them aware about equity research
To help them to understand types of corporate equity research
To help them analyse different types of equity research

Learning Outcomes:

Train people about equity research
Analyse types of corporate equity research
summerize different types of equity research

Semester V

Course Code: CBFM504	Course Title: Technical Analysis
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Learning Objectives:

To train them with technical analysis.
To make them aware about types of analysis
To help them to understand significance of technical analysis

Learning Outcomes:

1. Apply technical analysis.
2. Solve problems about types of analysis
3. Analyse significance of technical analysis

Semester V

Course Code: CBFM505	Course Title: Marketing Financial Services
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Learning Objectives:

To train them with marketing
To help students with financial services
To sensitize them with conditional financial analysis.

Learning Outcomes:

analyze marketing
Solve problems with financial services
summerize conditional financial analysis.

Semester V

Course Code: CBFM506	Course Title: Direct Taxation
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Learning Objectives:

To train them with direct taxation
To help students with taxation services

To sensitize them with rules of direct taxation

Learning Outcomes:

analyze direct taxation

summerize taxation services

define rules of direct taxation

Semester VI

Course Code: CBFM601	Course Title: Venture Capital and Private Equity
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Learning Objectives

- Ø To enhance students knowledge of venture capital.
- Ø To nourish, nurture their knowledge about various strategies of private equity.
- To help them to understand private equity.

Learning Outcomes:

Differentiate theoretical as well as practical aspects of private equity and venture capital.

Implement various strategies of private equity.

Analyze to venture capital.

Semester VI

Course Code: CBFM602	Course Title: Mutual Fund Management
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Learning Objectives

- Ø To nourish and nurture the knowledge of mutual fund and various mutual fund products.
- Ø To enhance the accounting and taxation of knowledge of mutual funds.

To mak ethem aware about types of mutual funds

Learning Outcomes:

Define theoretical as well as practical aspects of mutual fund management and various mutual fund products.

Evaluate taxation on investment in mutual funds

Summarize types of mutual funds

Semester VI

Course Code: CBFM603	Course Title: Corporate Restructuring
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Learning Objectives:

To train them with Corporate Restructuring, Insolvency, Liquidation & Winding-Up.

To help them to understand technical subject which require in-depth analysis

To sensitize them with wider perspective about corporate funding & financing

Learning Outcomes:

develop art of reading, interpreting and understanding the law

read the relevant sections of the bare acts for basic understanding of the underlying law.

solve practical problems, judicial pronouncements, case studies, compliance requirements, etc. for understanding practical aspects and intent of law.

Semester VI

Course Code: CBFM604	Course Title: Indirect Tax- GST
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Learning Objectives

- Ø To increase the understanding of the various relevant and important terms of GST.
- To make them understand about indirect tax
- To help them to aware about pricing slab on GST

Learning Outcomes:

compute and filing of GST returns.

Analyse slabs of GST

Frame rules on pricing slabs

Semester VI

Course Code: CBFM605	Course Title: Risk Management
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Learning Objectives

Ø To nourish, nurture and enhance the knowledge of students to various risk management techniques and strategies.

To train them with types of risk management

To help them to understand about importance of risk management

Learning Outcomes:

proper analysis and interpretation of various risks and techniques to manage such risks.

Interpret types of risk factors

Analyze techniques of risk management.